

PATRICK M. MCBRIDE
SENIOR VICE PRESIDENT
GLOBAL LOGISTICS



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SPECIALIZATION
INDUSTRIAL; GLOBAL LOGISTICS

CLIENT RELATIONSHIPS

- High Street Equity Advisors
- Johnson Development
- DP Partners
- Higgins Development Partners
- Starbucks
- DCT Industrial
- Lexington Realty Trust
- Liberty Property Trust
- Seagis Property Group

CAREER SUMMARY

Pat has twenty-eight years of successful management and sales experience in a wide variety of dynamic operational environments, including leadership positions in engineering, finance, data processing, logistics, and commercial real estate. While with Grubb & Ellis, Pat has successfully negotiated over 20 million square feet of real estate. Prior to joining Grubb & Ellis, Pat served as market officer for the Pennsylvania portfolio through the transition following the merger of Keystone Property Trust into ProLogis. In this role, he was responsible for all aspects of operations and profitability of a 14-million-square-foot portfolio. Previously, Pat was a member of the industrial real estate brokerage team and regional director of First Industrial's Central Pennsylvania portfolio. Pat is a certified member of Grubb & Ellis's Global Logistics Practice Group.

EXPERIENCE

- 2006 – Present Vice President, Grubb & Ellis Company
- 2000 - 2005 Vice President – Keystone Property Trust/ProLogis
- 1998 – 2000 Industrial Real Estate Brokerage
- Industrial Properties Group
- 1996 – 1998 Regional Director/Leasing Director
- First Industrial Realty Trust, Inc.
- 1990 – 1996 Commercial / Industrial Real Estate Brokerage
- Campbell-Barris Commercial Realty, NAI CIR
- 1981 - 1989 United State Naval Officer - Unites States Navy

PROPERTY	SIZE		CONSIDERATION
ProLogis Park 33, Easton	870,000 sf	Landlord Rep	\$45,400,000
Key Logistics Park, Newville	87 Acres	Seller Rep	\$11,575,000
1485 W. Commerce Drive, Carlisle	439,088 sf	Landlord Rep	\$14,636,378
7195 & 7253 Grayson Road, Harrisburg	161,308 sf	Landlord Rep	\$4,828,021
7125 Grayson Road, Harrisburg	142,500 sf	Landlord Rep	\$1,116,942
3380 Susquehanna Trail, York	112,500 sf	Tenant Rep	\$2,460,785
532 E Emaus Street, Middletown	105,674 sf	Seller Rep	\$2,374,100
36 E Main Street, New Kingstown	146,500 sf	Landlord Rep	\$1,860,550

EDUCATION

- Bachelor of Science; United States Naval Academy, 1981

PROFESSIONAL RECOGNITION / AFFILIATIONS

- CoStar Group Power Broker – 2007, 2008
- Board of Trustees, Cancer Recovery Foundation of America
- Above and Beyond the Call of Duty Award, Cancer Recovery Foundation of America, 2002
- MS Leadership Award, 1998
- Forty Under 40 Award, Central Penn Business Journal, 1997