

STEPHEN W. BONGE
SENIOR VICE PRESIDENT
GLOBAL LOGISTICS



1000 Continental Drive
Suite 200
King of Prussia, PA 19406

Cell: 610.737.3408
Phone: 610.879.4516
Fax: 610.337.1616
steve.bonge@grubb-ellis.com
www.tpi3.com

SPECIALIZATION
INDUSTRIAL; GLOBAL LOGISTICS

CLIENT RELATIONSHIPS

- ProLogis
- Higgins Development Partners
- Moran Industries
- Nexus Distribution Corporation
- Victaulic Corporation
- AM&P Capital Partners
- Metropolitan Life
- Rehrig Pacific
- Binney & Smith
- T-Mobile

CAREER SUMMARY

Steve has more than 25 years of diverse commercial real estate experience, representing clients locally, nationally and internationally. His focus is the industrial marketplace where he is actively involved in all areas of real estate including tenant representation, build-to-suit analysis, sales and leasing negotiations, and exclusive agency responsibility. Steve's area of expertise covers the Lehigh Valley and Northeast Pennsylvania (I-78 and I-81 corridors), where he serves the transportation and third party logistics industry. He has been involved in transactions totaling more than \$70 million for clients that include Higgins Development Partners, ProLogis, Nexus Distribution, First Industrial Realty Trust, and National Distribution Center. Steve is a certified member of Grubb & Ellis's Global Logistics Practice Group.

EXPERIENCE

- 1996 – Present Senior Vice President, Grubb & Ellis Company
- 1985 – 1996 Vice President, Hart Corporation
- 1982 – 1985 Sales Consultant, Monel, Inc.

PROPERTY	SIZE		CONSIDERATION
ProLogis Park 33, Easton	870,000 sf	Landlord Rep	\$45,400,000
7248 Industrial Blvd, Allentown	497,000 sf	Tenant Rep	\$20,000,000
Key Logistics Park, Newville	87 Acres	Seller Rep	\$11,575,000
Allentown Commerce Park, Allentown	280,000 sf	Landlord Rep	\$5,375,000
2685 Opus Way, Bethlehem	137,550 sf	Tenant Rep	\$3,800,000
6330 Hedgewood Dr, Allentown	58,400 sf	Tenant Rep	\$3,200,000
2860 Bath Pike, Nazareth	30,000 sf	Landlord Rep	\$1,250,000
7339 Industrial Blvd, Allentown	92,143 sf	Tenant Rep	\$1,100,000
1685 Valley Center Pkwy, Bethlehem	14,000 sf	Landlord Rep	\$1,100,000

EDUCATION

- Northeastern University - studied Economics and Urban Planning

PROFESSIONAL RECOGNITION / AFFILIATIONS

- Grubb & Ellis Company – Circle of Excellence
- Grubb & Ellis Company – Executive Director, National Industrial Council; Executive Director, Logistics Group
- Grubb & Ellis Company President's Council - 2006
- NAR – National Association of Realtors
- IWLA – International Warehouse Logistics Association – National Real Estate Council
- CLM – Council of Logistics Management
- WERC – Warehouse Education Research Council
- CoStar Group Power Broker – 2007, 2008