

**TIMOTHY L. BROGAN**  
*SENIOR VICE PRESIDENT*  
*GLOBAL LOGISTICS*



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**SPECIALIZATION**  
*INDUSTRIAL; GLOBAL LOGISTICS*

**CLIENT RELATIONSHIPS**

- ProLogis
- Higgins Development Partners
- Key Development Group
- Moser Builders
- IBM
- Verizon
- Footlocker, Inc.
- Mellon Bank
- Peco Energy
- PNC
- Qwest Communications
- Snap-on Tools
- Tyco International
- Xerox Corporation

**CAREER SUMMARY**

Tim has 20 years of commercial real estate experience, representing clients locally and nationally in the office and industrial segments of the market. His focus is the industrial market in the eastern half of Pennsylvania where he specializes in all facets of the market including tenant representation, landlord representation, lease negotiation, “build-to-suit” analysis, and property sales.

When joining Grubb & Ellis in 1994, Tim was responsible for developing and implementing a marketing strategy that resulted in the expansion of Grubb & Ellis into the central Pennsylvania I-81 corridor industrial / warehouse market. He played an integral role in building the company’s tenant and building database for this area as well as implementing a comprehensive market research program which allows for historical and real time market insight. Through Tim’s efforts, Grubb & Ellis has emerged as one of the premier brokerage firms on the I-81 corridor in Pennsylvania. Tim is a certified member of Grubb & Ellis’s Global Logistics Practice Group.

**EXPERIENCE**

- 1994 – Present                      Senior Vice President, Grubb & Ellis Company
- 1989 – 1994                         Sales Associate, Weichert Realtors

PROPERTY	SIZE		CONSIDERATION
ProLogis Park 33, Easton	870,000 sf	Landlord Rep	\$45,400,000
Key Logistics Park, Newville	87 Acres	Seller Rep	\$11,575,000
7248 Industrial Blvd, Allentown	497,000	Tenant Rep	\$20,000,000
1485 W. Commerce Drive, Carlisle	439,088 sf	Landlord Rep	\$14,636,378
36 E Main Street, New Kingstown	146,500	Landlord Rep	\$1,860,550
121 Greentree Road, Oaks	38,398 sf	Tenant Rep	\$1,785,507
1400 Distribution Drive, Carlisle	41,765 sf	Tenant Rep	\$1,375,000

**EDUCATION**

- Bachelor of Arts, History; The Catholic University of America

**PROFESSIONAL RECOGNITION / AFFILIATIONS**

- Grubb & Ellis Company – Circle of Excellence
- Grubb & Ellis Company – Top Producer
- WERC – Warehouse Education Research Council
- CoStar Group Power Broker – 2007, 2008